



# THE GRINNELL RE DIFFERENCE

IT'S NOT JUST REINSURANCE WE OFFER. IT'S A PARTNERSHIP BUILT ON STRENGTH, RELIABILITY, AND A PERSONALIZED INVESTMENT IN YOUR SUCCESS.

For well over a century, Grinnell Re has remained true to its original mission: providing industry-leading reinsurance protection to farm mutuals. Because of this unwavering commitment, our company has become the largest reinsurer of farm mutuals in North America, and a trusted and respected partner worldwide. We've had an AM Best rating of 'A' (Excellent) or higher since 1976, and have been recognized as a global Gallup Exceptional Workplace and as an Iowa Top Workplace since 2011.

## Flexible Reinsurance Products

- Aggregate protection solutions
- Catastrophe protection
- Property Per Risk coverage
- Casualty solutions
- Facultative reinsurance
- Cyber protection solutions
- Earthquake coverage
- Equipment Breakdown coverage
- Service Line coverage
- Proportional treaty programs
- Allocated Loss Adjustment Expense (ALAE) included as part of the loss

## Unmatched Service and Support

- Direct lines to complement mutual products, including Auto, Liability, and Umbrella policies
- Policy form and endorsement development
- State insurance department filing assistance
- Dedicated Underwriting Manager
- Tailored consulting services and financial analytics
- In-house Special Investigations unit
- Claims-handling solutions through our Reinsurance Adjuster Program (RAP)
  - No-cost claims handling for losses over \$50,000
  - Claims assistance
- Access to competitive and market intelligence
- Co-op Advertising Program
- Industry-leading educational events

